



EXECUTIVE SEARCH FOR

Managing Principal

REGULATORY ASSISTANCE PROJECT (RAP)

DECEMBER 2021



KOYA PARTNERS
DIVERSIFIEDSEARCHGROUP

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a clean, reliable,
and efficient
energy future



About RAP

The Regulatory Assistance Project (RAP)[®] is an independent, non-partisan, non-governmental organization dedicated to accelerating the transition to a clean, reliable, and efficient energy future. They are former utility and environmental regulators, industry executives, system operators, and other policymakers and officials with extensive experience in the power sector. Their team focuses on the world's four largest power markets, responsible for half of all power generation: China, Europe, India, and the United States.

Technological advances and dramatic declines in cost are creating new opportunities to improve the economic efficiency of the power sector, reducing its environmental footprint while improving customer welfare. The rapidly-evolving power sector holds the promise of cleaner and more customer-centric energy use—if policymakers update and adapt the regulatory paradigm.

RAP's global team has first-hand knowledge of the constraints and challenges policymakers face and applies its collective insight to anticipate what they will face in the future. Building on peer-to-peer relationships, RAP helps energy and air quality decision-makers and stakeholders navigate the complexities of power sector policy, regulation, and markets. These policymakers and stakeholders depend on RAP staff for reliable and relevant information and assistance.

In the next five years RAP will focus on key policy areas to drive a more efficient, equitable, decarbonized energy future and to ensure a sustainable and just transition. We will do what we do best – develop solutions to the questions regulators and other decision-makers are asking (or should be asking); change the narrative; and leverage partnerships to accelerate change. RAP's policy areas build upon past work and complement each other:

- Accelerate electrification of buildings and transportation
- Accelerate the phaseout of gas infrastructure
- Remove barriers to distributed energy resources
- Decarbonize the electric grid

For more information on RAP, including their thought leadership and publications, please visit their website: <https://www.raponline.org/about>.



The Opportunity

The Managing Principal is a new role that will share responsibility for the leadership, management, and financial viability of RAP's work in the United States, including the overall direction and management of RAP's U.S. program planning, policy initiatives, outreach and technical assistance efforts, and resource development.



Key Responsibilities

The Managing Principal will work closely with the principal U.S. Program Director. Duties and responsibilities include:

PROGRAM AND STAFF MANAGEMENT:

Under the guidance of the U.S. program director, manage a portfolio of programs and projects, including deliverables, budgets and team resourcing. Work with director and staff on various projects, such as:

- Develop short- and long-term goals for the core work pillars
- Manage a program portfolio and ensure goals are met by completing high quality deliverables while maintaining in-line budgets and appropriate staff resourcing
- Monitor staff skills and progress and, with U.S. director, support staff development and professional growth
- Within the program portfolio, ensure key relationships with government, corporate and nongovernmental organization leadership are developed and maintained to facilitate RAP's mission
- Speak at and participate in select conferences, representing RAP

THOUGHT LEADERSHIP:

- Develop innovative solutions to power, climate and economic challenges facing governments and partner organizations
- Make space for developing the team's thought leadership and innovation
- Ensure high-quality, cutting-edge thought leadership through design and review of research papers, blogs and other publications

FUNDRAISING:

- Assist U.S. program director and development manager with fundraising, particularly for assigned projects and initiatives
- Develop and sustain relationships with existing and future funders
- Help develop grant and contract proposals, including budgets and deliverables



Candidate Profile

The ideal candidate will be an experienced manager, ideally with over 15 years of experience and a track record of building and managing a program and team. They will also have:

- An understanding of the energy sector, energy transition, with 10 years' experience
- An understanding of government and NGO involvement in energy decision-making
- Experience speaking publicly and to groups about complex issues related to energy regulation
- A dedication to advancing economic and environmental sustainability and equity in the energy sector

SKILLS AND ABILITIES:

- History of innovation and thought leadership
- Experience leading a regulatory or policy group



Compensation and Benefits

This is a full-time position. RAP offers an excellent benefits package and a competitive salary that is commensurate with experience. The location for this position is flexible.

Expressing Interest

Koya Partners, the executive search firm that specializes in mission-driven search, has been exclusively retained for this engagement, specifically Josyane Roche along with Scott Eversman of Diversified Search Group (DSG).

To express interest in this role please submit your materials [here](#), or email rapmp@koyapartners.com. All inquiries and discussions will be considered strictly confidential.

Regulatory Assistance Project (RAP) is an Equal Opportunity Employer committed to diversity, equity, and inclusion in the workplace. We prohibit discrimination and harassment of any kind based on race, religion, sexual orientation, gender identity, national origin, disability, pregnancy, veteran status, or membership in any other category protected under law. This policy applies to all employment practices within our organization, including hiring, recruiting, promotion, termination, layoff, recall, leave of absence, compensation, and benefits.

About Koya Partners

Koya Partners, a part of the Diversified Search Group, is a leading executive search and strategic advising firm dedicated to connecting exceptionally talented people with mission-driven clients. Our founding philosophy—**The Right Person in the Right Place Can Change the World**—guides our work as we partner with non-profits and NGOs, institutions of higher education, responsible businesses, and social enterprises in local communities and around the world.

For more information about Koya Partners, visit www.koyapartners.com.